

BULGARIAN MARITIME PILOTS' ASSOCIATION

EMPA MEMBER



VARNA PILOT STATION – P LLC

BURGAS PILOT STATION LLC

PRICE – LIST

**AND PAYMENT OF PILOT SERVICES AT THE BLACK SEA PORTS AND
WITHIN THE TERRITORIAL WATERS OF THE REPUBLIC OF
BULGARIA**

In force from January 1st, 2008

I. ON THE GROUNDS OF

CHAPTER NINE, SECTION IV, ART.238 B, I/2/ AND ARTICLE 244 OF THE MARITIME CODE AND THE ORDINANCE OF THE PROCEDURE AND TERMS OF PILOTING IN THE REPUBLIC OF BULGARIA

II. APPLICABILITY

1. The pilot services to the shipowners provided by the Pilot Stations in keeping with the **ORDINANCE ON THE PROCEDURE AND TERMS OF PILOTING IN THE REPUBLIC OF BULGARIA**.
2. The pilot services rendered are payable as per Table 1 for VARNA PILOTAGE AREA and as per Table 2 for BURGAS PILOTAGE AREA

III. GENERAL TERMS AND CONDITIONS

1. Pilot services are done at the written request of the Master of the ship, the Shipowner or his Agent.
2. For each pilot service provided the Pilot issues a **Pilot Note / a Pilot Bill/** , containing the vessel's identification – her particulars and basic dimensions to calculate the price of the pilot service and its invoicing.
3. **THE PILOT NOTE** is a primary document verified when signed and stamped by the Master . If impossible to issue a Pilot Note on board, it can be signed and stamped by the vessel's Agent.
4. The prices of the pilot services are fixed and payable in Euro - the common European Currency on basis of the ship's GT for the particular vessel and the harbour area where pilotage is carried out.
5. The tax for using floating crafts and other means of navigation for embarking/ disembarking of the pilot is included in the tax for pilot service.
6. The price of outer pilotage for Burgas pilotage area is in accordance to column 4 of Table 2 and an increase for every 1000 GT will be 20 euro for the vessels over 10000 GT. For varna the price is in accordance to column 6 of Table 1.

IV. SPECIAL CONDITIONS

1. THE TAXES FOR THE PILOTAGE ARE PAYABLE WITH 50% REBATE WHEN:

- /1/ A commenced maneuver is ceased or the pilotage is cancelled, awaiting pilot's embarkation over 30 min.
- /2/ Shifting of the vessel alongside the quay without running out all the mooring lines.

2. THE TAXES FOR THE PILOTAGE ARE PAYABLE WITH 10% REBATE WHEN:

- /1/ For pilotage of passenger ships

3. THE TAXES FOR THE PILOTAGE ARE TO BE PAID WITH 20% INCREASE WHEN:

- /1/ Piloting ships with dangerous cargoes on board

4. THE TAXES FOR THE PILOTAGE ARE TO BE PAID WITH 50% INCREASE WHEN:

- /1/ For pilotage a ship without her main engine.
- /2/ For piloting to and from docks and other lifting devices.
- /3/ For piloting services provided on national holidays.
- /4/ For pilotage when the Obligatory customs of the Ports or when the Maritime Administration explicitly require piloting by two Pilots with length of service more than 5 years.
- /5/ For pilotage when lightering operations carried out on roads.

/6/ Shifting of the vessel alongside the harbor area without running out all the mooring lines., according to the price of respective the harbor area.

/7/ For pilotage while shifting within the ports without leaving the cannels – column 3 of Table 2 for Burgas Pilotage Area and the difference of the rates for both areas plus 50% of column 2 of table 1 for Varna Pilotage Area.

5. THE TAXES FOR THE PILOTAGE ARE TO BE PAID WITH 100% INCREASE WHEN:

/1/ Piloting ships with dangerous cargoes on board, subject to the special requirements of the Maritime Administration.

/2/ Piloting while lightering operations carried out in the open sea.

/3/ All specific, non-conventional maneuvers, non regulated from the Obligatory customs of the Ports.

V. PAYMENT OF THE PILOT SERVICES

1. The Pilot Station issues an invoice to the name of the vessel's owner within a term of three working days after the last pilot service provided. It comprises all the pilot services rendered to the ship in Euro and in BGN to the Bulgarian vessels.
2. The ship's Agent should pay off within a term of seven working days of the date of invoicing.

VI. ANNEXES

1. ANNEX 1 – TABLE 1 – Pilotage Charges in Varna Pilotage Area.
2. ANNEX 2 – TABLE 2 - Pilotage Charges in Burgas Pilotage Area.

Table 1.

PILOTAGE CHARGES IN VARNA PILOTAGE AREA

БАЗА	АКВАТОРИЯ НА МАНЕВРИРАНЕ				
VESSEL'S GROSS TONAGE	VARNA PORT EAST, BUOY 9, SHIFTING ANCHOR LAKE	OILTANKERS, VARNA SHIPYARD DOCKYARD, DPCHMV	LESFORT, TEREM FLEET DOCKYARD, DOLPHIN, TRANSSTROY SECTION 2	BALCHIK, THERMOEL POWER STATION	VARNA PORT WEST, FERRY COMPLEX
GT	EUR	EUR	EUR	EUR	EUR
1	2	3	4	5	6
Up to 1000	125	145	215	235	325
From 1000 to 2000	150	175	255	285	375
From 2000 to 3000	175	205	295	335	425
From 3000 to 4000	200	235	335	385	475
From 4000 to 5000	225	265	375	435	525
From 5000 to 6000	250	295	415	485	575
From 6000 to 7000	275	325	455	535	625
From 7000 to 8000	300	355	495	585	675
From 8000 to 9000	325	385	535	635	725
From 9000 to 10000	350	415	575	685	775
Over 10000 For each 1000 GT+	45	45	50	60	60

Table 2.

PILOTAGE CHARGES IN BURGAS PILOTAGE AREA

БАЗА	АКВАТОРИЯ НА МАНЕВРИРАНЕ			
VESSEL'S GROSS TONAGE GT	BURGAS-CENTER, DEVIATION	BURGAS WEST PORT, SHIPYARD, SHIPREPAIRING DOCK TERMINAL 2A	ROSENETS PORT, QUAY XX A, OUTER PILOTAGE, NESSEBAR, SOZOPOL, POMORIE, TSAREVO	SHIFTING WITHIN THE PORT AREA, CHANGE OF THE ANCHORAGE AT ROADSTEAD
	EUR	EUR	EUR	EUR
1	2	3	4	5
Up to 500	130	150	180	150
From 500 to 1000	160	180	220	180
From 1000 to 2000	190	210	260	210
From 2000 to 3000	230	250	300	250
From 3000 to 4000	240	280	340	280
From 4000 to 5000	260	300	380	300
From 5000 to 6000	290	330	420	330
From 6000 to 7000	320	360	450	360
From 7000 to 8000	360	390	480	390
From 8000 to 9000	400	420	510	420
From 9000 to 10000	420	450	540	450
Over 10000 For each 1000 GT+	50	60	70	60

VII. FINAL REGULATIONS

1. The current PRICE-LIST AND PAYMENT OF PILOT SERVICES AT THE BLACK SEA PORT AND WITHIN THE TERRITORIAL WATERS OF THE REPUBLIC OF BULGARIA becomes effective on June 1st, 2006 and cancels that of July 1st 2003.
2. Any alterations in the pilotage taxes shall be announced at least one month prior to their setting in.

FOR THE BULGARIAN MARITIME PILOT'S ASSOCIATION:

Capt. K.Todorov, Extra Master President

FOR VARNA PILOT STATION –P LLC:

Capt. N. Damyanov, Extra Master Manager

FOR BURGAS PILOT STATION LLC:

Capt. Il. Slavov, Extra Master Manager

November 15th, 2007
Burgas